



## RITESH R. NAGE

S/o Rajendra Eknath Nage,  
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Current Location: Mumbai, Maharashtra

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DOB: 13<sup>th</sup> July 1996

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### Education

- 2020 **PGDM (ABM)**  
75.44 %  
National Institute of  
Agricultural Marketing,  
(NIAM), Jaipur
- 2018 **B. Tech,  
Agricultural Engineering**  
76.60 %  
Mahatma Phule Krishi  
Vidyapeeth, Rahuri, MH
- 2014 **Higher Secondary**  
77.08 %  
Maharashtra State Board  
SSVMP, Ahilyanagar
- 2012 **Secondary**  
86.36 %  
Maharashtra State Board  
APPS, Ahilyanagar

### Languages Known

English, Hindi, Marathi

### Computer Knowledge

Working knowledge of MS Office,  
Business Central (ERP)

### Hobbies

Photography & Traveling

Working professional with 5+ Years of experience in Agri-Commodity Industry, especially Pulses & Rice. I am experienced in domains like Import-Export Trade Execution, Documentation, Sales Operations, Inventory Management, Logistics, SCM, Commodity Research, Pulses Milling, Production Planning, Cost Optimization & Project Management.

## Work Experience

- **Organization - TATA International Limited**
- **Designation - Asst. Manager - Ops & Doc (Agri Trading)**
- **Duration - Sept 2025 to Present**
- **Location - Mumbai, Maharashtra**
- **Commodities Handled: Rice, Castor Seed**
- **Responsibilities -**
  - **Export Operations:**
    1. Coordinate with Brokers, Suppliers, overseas Buyers, CHA & Surveyors for timely execution of export shipments
    2. Prepare & validate Export Documentation, including Commercial Invoice, Packing List, COO, Phyto, BL Drafts & Surveyor Certificates
    3. Issuance of Purchase & Sales Contracts & Addendums to Supplier/ Buyer in accordance with the trade terms
    4. Ensure clean, compliant & timely presentation of Export documents at Bank, follow up for export payment realization & bank settlements
    5. Ensure timely booking of Purchase Invoices & issuance of Sales Invoices
  - **Domestic Operations:**
    1. Oversee domestic warehousing and inventory management
    2. Coordinate with millers, suppliers, transporters, and warehouse teams for smooth operations, regular follow up with buyers for payment realization and support reconciliation of local contracts
    3. Ensure timely generation of delivery Order and proper documentation for local dispatch
    4. Manage Service Vendors Agreements, timely processing of their invoices and account reconciliation
- **Organization - Agrocorp India Trade Services Pvt. Ltd.**
- **Designation - Trade Analyst (Pulses)**
- **Duration - Sept 2023 to Aug 2025**
- **Location - Mumbai, Maharashtra**
- **Commodities Handled: Pigeon Peas, Chickpeas, Red Lentils, Yellow Peas, Black Matpe**
- **Responsibilities -**
  - **Import-Export Trade Execution:** Handle End-to-end Bulk Vessel & Container Execution (from Contract Verification, documentation check to Cargo Clearance & storage), Coordinate with Brokers, Shippers, Buyers & CHA; ensuring smooth trade execution
  - **SCM Operations:** Ensure timely shipment clearance to control PnL Impact due to Demurrage & Detention, Inventory Tracking & effective Stock Handling to minimize losses maintain product quality
  - **Sales Operations:** Ensure timely Lifting & payments from buyers, Monitor lifting against DO & Invoice issuance, Review & adjust credit lines for issuing DO against sales, Coordinate with internal & external stakeholders in resolving Accounts Payable/Receivable issues
  - **Govt Tender Execution:** Ensure timely Tender submissions (NAFED & NCCF), Liaisoning with Govt. Authorities ensuring compliance, proper Documentation & smooth supply
  - **MIS:** Commodity PnL Tracking, maintain Commodity Trade (Position) MIS, Track shipment Clearance Budgets, Circulate Weekly Trade Cashflow across Teams, maintain Inventory MIS
  - **Commodity Research:** Crop Survey, Crop Profiling, Data collection & Analysis, meeting farmers, Traders & Stakeholders to get market insights from the Key Growing Areas

- **Organization - ETC Agro Processing India Pvt. Ltd. (ETG)**
- **Designation - Senior Executive-Production (Pulses)**
- **Duration - June 2020 to Aug 2023**
- **Location - Vasad, Gujarat**
- **Responsibilities -**
  - **Production:** Production Planning, scheduling for all Owned & 3P Plants, Product Management, Capacity Utilization
  - **Operations:** RM Planning, Process Monitoring, Driving Team for Operational Excellence. Leading Operations for Govt. Tender Supply
  - **Project Management:** Anchoring Key Projects, preparing Detail Project Reports (Tecno-Commercial evaluation & feasibility of new initiatives/plants)
  - **MIS / Report:** Yield Tracking, Report Generation, Reconciliation/Settlement of own & 3PL milling units
  - **SCM / Warehousing:** Managing Demand & Supply, Distribution Operations, Inventory/Stock Management
  - **Coordination:** Coordinating with Production & Sales Team for smooth operations, Coordinating across plants for meeting Demand & Supply

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### **Summer Internship**

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- **Organization - YES Bank Limited (Agribusiness Division)**
- **Duration - 4<sup>th</sup> April 2019 to 3<sup>rd</sup> June 2019.**
- **Project Title - Securitization market in India with respect to PSL**

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### **Achievements**

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- **Successfully handled end-to-end operations for Govt. Tender Supply of 23,500 MT Red Lentils at Agrocorp & 30,000 MT Toor Dal at ETG**